

Message Text

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ORIGIN ARA-10

INFO OCT-01 ISO-00 SP-02 AID-05 EB-07 NSC-05 CIEP-01

TRSE-00 SS-15 STR-01 OMB-01 CEA-01 OES-03 L-02 H-02

CIAE-00 COME-00 FRB-03 INR-07 NSAE-00 XMB-02 OPIC-03

LAB-04 SIL-01 /076 R

DRAFTED BY ARA/APU:JMSMITH:MMG

APPROVED BY ARA:WGBOWDLER

ARA:AMB. RYAN

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R 192057Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY BUENOS AIRES

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E.O. 11652: N/A

TAGS: EINV, AR

SUBJECT: ITT ARGENTINE SUBSIDIARY CSEA

REF.: BUENOS AIRES 1054

1. MESSRS. GUILFOYLE AND GARDNER OF ITT CALLED ON AMB. BOWDLER AND AMB. RYAN MARCH 18 TO DISCUSS THEIR RELATIONS WITH GOA SINCE ISSUANCE OF DECREES 259 AND 260 IN EARLY FEBRUARY. THEY SAID ISSUANCE OF DECREES PROVIDING FOR ARGENTINIZATION OF CSEA AND CANCELING ITS CONTRACT WITH ENTEL HAVE WEAKENED CSEA'S POSITION WITH BANKING COMMUNITY AND HAVE LEFT LITTLE OR NO WORK FOR COMPANY'S 2300 EMPLOYEES. TO MAKE MATTERS WORSE, MINISTRY OF LABOR HAS CHALLENGED LEGALITY OF VOLUNTARY SEPARATION OF SOME 2000 WORKERS WHO ACCEPTED TERMINATION BONUSES OF TWO YEARS PAY.

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2. GUILFOYLE SAID HIS MARCH 6 MEETING WITH GOMEZ MORALES

WAS FRUITLESS BECAUSE LATTER TOOK POSITION THAT WITH
ISSUANCE OF DECREES BY THE EXECUTIVE POWER THIS MATTER HAS
BEEN TAKEN OUT OF HIS HANDS AND THAT HE COULD TAKE NO
FURTHER ACTION UNTIL COMMISSION ESTABLISHED BY DECREE 259
HAS MADE ITS DECISION. ITT IS DISMAYED THAT SIX WEEKS
AFTER ISSUANCE OF THE DECREE THE COMMISSION HAS NOT YET
BEEN CONSTITUTED. ITT IS WILLING TO NEGOTIATE SALE OF UP
TO 100 PER CENT CSEA AND TO CONCLUDE ARRANGEMENT FOR THE

CONTINUED PROVISION OF TECHNOLOGY TO CSEA AFTER NATIONAL-
IZATION, BUT IS FRUSTRATED AT HAVING NO ONE WITH WHOM TO
TALK.

3. GUILFOYLE SAID THAT IN VIEW OF GOMES MORALES' DECLARA-
TION THAT THE MATTER IS IN THE HANDS OF THE EXECUTIVE
POWER, ITT HAD ATTEMPTED TO OBTAIN APPOINTMENT WITH
SECRETARY TO THE PRESIDENT LOPEZ REGA, BUT WITHOUT SUCCESS.
HE ASKED THAT THE DEPARTMENT REQUEST YOUR INTERVENTION TO
SEEK SUCH AN APPOINTMENT.

4. UNLESS YOU CONSIDER IT ILL-ADVISED, YOU SHOULD ASSIST
ITT TO OBTAIN APPOINTMENT WITH LOPEZ REGA FOR ITT REP
CHARLES SILVER, WHO IS CURRENTLY IN BUENOS AIRES, OR WITH
MR. GUILFOYLE, WHO WOULD BE PREPARED TO FLY DOWN FROM
NEW YORK ON SHORT NOTICE. INGERSOLL

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